



## **Education Success Partner**

This role could be based in Anchorage, Texas or the Pacific North West

An opportunity has arisen at Whizz Education, an international EdTech company, for an educator experienced in implementing technology into the classroom. This role will play a critical role in driving successful implementations and growth in the US market. Enabling schools and districts across the US to realise the potential of adaptive learning services.

Have you been a member of senior leadership team within K-12, raising standards in math? Can you effect change in education and help educators implement technology for learning gains? Can you combine your educational skills with commercial acumen?

## **About the Company**

Whizz Education is at an exciting phase in its journey. Following over 10 years of R&D, product development, proven sales & implementation experience in eight countries, we are now seeking scalable growth. Our vision is to enable 100 Million primary age children around the world with a personalized learning experience, and to work closely with parents, schools and governments to raise standards in maths and, in due course, other core curriculum subjects.

## **Mission for the Education Success Partner:**

To help schools and districts realise the full benefits of individualised tutoring and, in turn, to help the Whizz US realise its commercial potential. Building key relationships and aligning individualized tutoring to the specific context and learning goals of each, school and district.

## **Key Skills and Experience**

- Substantial (three years plus) On-the-ground experience in implementing educational technologies, ideally as a senior school leader.
- Math specialist – able to integrate learning tools into curricula
- Proven experience creating and delivering professional development to educators.
- Obsessed with customer and learning impact. Proven evidence of educational impact, either as a practitioner or service provider.
- Exceptional presentation skills; can communicate the big picture and small details.
- Commercially aware, experience within an account management setting preferred.

## **Responsibilities:**

Within 3 Months:

- Learn the Whizz Education value proposition, product and service
- Understand the Educational Framework that underpins implementation



- Assume account management duties for all existing schools according to centrally agreed activities such as weekly monitoring of Central Reports
- Develop local awareness of education marketplace, identifying key stakeholders and events

Within 6 Months:

- Develop a consistent approach to account management, in line with central frameworks
- Measure and evaluate implementation activities and prioritise accordingly
- Account management activities consultations and write proposals
- Prepare weekly insights to support targeted implementation of existing schools
- Organise local events to support lead generation, leaning on existing schools and central support to engage prospects